

# OUTSTANDING IN YOUR MARKET.

A guide to our APC programme

**Knight Frank**

## A guide to Knight Frank's APC programme

The Assessment of Professional Competence (APC) is the culmination of the training for candidates seeking Membership of the Royal Institution of Chartered Surveyors (RICS). The APC exists to ensure members are competent to practice and meet the ethical standards required by the RICS.

The preparation for the APC is undertaken at Knight Frank through a two year structured training programme which enables cognate graduates to meet the requirements of the RICS to be eligible to sit the final assessment interview.

Our training focuses on graduates achieving the required competencies for their pathway as well as developing their other professional, interpersonal and management skills through a series of courses and seminars arranged through the two year period.

Candidates are fully supported by our experienced graduate team through the training programme which is run by APC Chairmen and Assessors. This support comes in the form of three monthly review meetings throughout the two years as well as more intensive support in the run up to the final assessment in the form of revision lectures, document checking and mock interviews.

## Commercial Division

### Commercial Property Practice APC pathway

The Commercial Property Practice APC Pathway is ideal for anyone wishing to pursue a career in commercial property services. Those choosing this route will gain their experience working with all types of real estate used for business purposes.

On the Knight Frank APC scheme, you will complete four, six month rotations, from which you will gain balanced and well-rounded training that includes Valuation, Agency and Professional experience.

As an example, during your two year training, your experience will include some of the following competencies:

- ◆ Inspection
- ◆ Measurement
- ◆ Valuation
- ◆ Corporate real estate management
- ◆ Development appraisals
- ◆ Investment management
- ◆ Landlord and tenant
- ◆ Leasing/letting
- ◆ Planning
- ◆ Property finance and funding
- ◆ Property management
- ◆ Purchase and sale
- ◆ Strategic real estate consultancy

## Residential Division

### Residential Survey and Valuation APC pathway

The Residential Survey and Valuation APC pathway suits anyone pursuing a professional career in the residential property sector, with a particular interest in valuation.

On this pathway you will spend the majority of your two year programme within the Residential Valuations department so that you are able to gain greater knowledge in inspection and building pathology.

You will be required to gain hands on experience in a range of disciplines to attain your competencies and therefore may have the opportunity to rotate into other departments.

During your two year training programme you will gain practical experience in the following competencies:

- ◆ Building pathology
- ◆ Inspection
- ◆ Valuation
- ◆ Measurement of land and property
- ◆ Planning
- ◆ Investment management
- ◆ Rural practice
- ◆ Development appraisals
- ◆ Landlord and tenant

### Residential Property Practice APC Pathway

The Residential Property Practice APC is a broad based pathway to RICS membership. It is ideal for anyone pursuing a professional career in residential property services.

On the pathway you will spend your two year training programme within the Residential Sales division, to gain experience primarily in estate agency.

You will however be required to gain hands on experience in a range of disciplines to attain your competencies and therefore may have the opportunity to rotate into other departments.

During your two year training programme you will gain direct experience in the following competencies:

- ◆ Purchase and sale of residential property
- ◆ Inspection
- ◆ Leasing/letting
- ◆ Measurement of land
- ◆ Valuation
- ◆ Property management

For further information, visit  
**[KnightFrank.com/Graduates](https://www.knightfrank.com/graduates)**