



**Global Expertise. Regional understanding.
Now serving the Middle East**

Knight Frank





Knight Frank, a global presence now active in the Middle East, still retains the values with which it began over a century ago: professionalism, expert knowledge and that certain flair

Knight Frank





Valuation & research services

The provision of high quality valuation reports with a global reputation for accuracy and independence

Ensuring that proposed developments are suited to the market, and quickly achieve high investment value

Drawing on our expertise to provide detailed and accurate market information, customised to meet the exact requirements of our clients

Asset Services

Professional pro-active management enhancing the long-term value of clients' property investments

Ensuring the client receives the desired project on time, on budget and to the highest standard

Total management of a facility to maximise income and efficiency, and to enhance performance both short and long term

International valuations and appraisals

- All reports prepared to internationally accepted standards in accordance with the guidelines of the Royal Institution of Chartered Surveyors
- Knight Frank valuation reports accepted by major institutions and international banks operating in the Middle East
- Senior valuation staff with the most extensive Middle East valuation experience
- Reports undertaken for a wide range of purposes including bank loans, balance sheet, inheritance, sales and purchases, IPOs and stock market flotations
- All valuations are market-based with information available from our market exposure

Strategic development consultancy & feasibility reports

- Matched to detailed market sector knowledge
- Consultation with architects and other consultants
- Economic analysis of proposed projects
- Income and expenditure reports
- Best use studies
- Full report on development returns
- Knowledge of national, regional and international property markets

Market research

- Customised and in-depth market research
- Reports customised to provide the information required for the client's decision making process
- Additional research undertaken to supplement our available database information
- Our unique global network of offices means that information can be provided on a local or regional basis with access to significant comparable information
- Based on extensive global experience, market characteristics, trends and future prospects information available

Property and portfolio management

- 45 years of Middle Eastern and African property experience
- Rent collection and the achievement of full income flow
- Management covers all aspects of tenant and lease administration
- Service also includes the supervision and control of all maintenance, security, cleaning and other services
- Comprehensive reporting and accountability to property owners
- The implementation of advanced computer programmes for property management and facility management
- Businesslike but friendly relationships with occupiers
- Strong budgetary procedures

Project co-ordination

- Space planning to maximise the efficient use of existing buildings
- Surveys and appraisals of land and buildings
- Fully qualified and highly experienced staff
- Offering a multi-disciplined background including agency, property management and building surveying
- One-stop point of contact
- Comprehensive service including project monitoring, refurbishments and planned maintenance

Facilities management

- Property management
- Business operations and relocation
- Business support
- Health and safety
- Outsourcing of services
- Operations including security, cleaning and maintenance
- Support functions





Providing professional advice to corporate clients, enabling them to maximise the use of their property holdings and restructure where necessary

Transaction services

Successfully achieving the most advantageous sale or rental terms in the prevailing market conditions

Successful marketing of property to achieve the highest level of occupancy

Comprehensive advice to clients on the suitability of a property or development as an investment

Corporate property services

- Strategic planning and advice
- Analysis of business needs and requirements
- Reviewing current property portfolio
- Identifying all areas where improvements can be made and benefits gained
- Advice on the disposal of properties surplus to requirements
- Assistance in locating and acquiring new properties
- Advice on rent reviews and lease renewals
- Full tenant representation
- Corporate governance

Residential sales and leasing

- Sales and leasing agents for premier developers in the international arena
- Advice on the marketing or letting of property
- Support from Knight Frank's global offices and contacts
- Professional advice on the presentation and pricing of properties
- Ability to handle sales or lettings globally
- Identification of suitable buyers or tenants
- Provision of mortgage finance through Knight Frank Private Finance
- Preparation of brochures, advertising, and help with media commentary
- Leasing and property management for landlords and investors

Commercial leasing

- Our overall objective is to provide the highest level of service
- The complete organisation of all marketing materials, activities and strategies
- Co-ordinated as necessary through our network of regional and global offices
- Professional advice on the presentation and pricing of developments
- Consideration of all factors leading to successful property returns
- The provision of appropriate leasing packages for the property
- Full service from initial viewing through to finalisation of sales packs and leasing documentation

International investment analysis

- Advice includes comments on property value, positive and negative features, and risk factors
- Appraisal of other criteria in line with clients' requirements
- Ability to cover all Middle East markets along with other international markets
- Commercial, retail, industrial, and residential sectors covered





London Head Office

Knight Frank UK Head Office
55 Baker Street, London, W1U 8AN
Telephone: +44 (0)20 7629 8171
info@knightfrank.com

Middle East Head Office

P.O. Box 30384
Kingdom of Bahrain
Telephone: +973 3961 0600
Fax: +973 1769 3810
Don.bradley@me.knightfrank.com

www.knightfrank.com

Regional Head Offices in Bahrain, London, New York,
Moscow, Mumbai, Hong Kong, Nairobi, Barbados and
Sydney



Established in the UK in 1896 and present in the
Africa and MENA region since 1963, Knight Frank
LLP is the leading independent global residential
and commercial property consultancy





Knight Frank is a world renowned real estate services firm with an integrated global network encompassing more than 196 offices in 38 countries across 6 continents. Over 6,770 professionals handle in excess of US\$700 billion worth of real estate annually. In Africa, Knight Frank has an established network of over 13 offices in 9 countries with over 380 staff, and has worked on real estate projects in 41 countries throughout the continent. Knight Frank has been providing prominent clients with Middle Eastern advice on major landmark projects for many years, and is now set to establish a permanent regional network of offices, starting with its Middle Eastern headquarters in Bahrain.

Knight Frank

